

# Company Profile

**Nubiola USA, Inc.**  
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## Customer Service

Rosa Moss  
Marion Barton

## Sales & Technical Contacts

Larry Lane- CICP / Nubiola Pigment  
Business Manager North America  
Nathan Karszes- Technical/OMS Mgr.



*Llodio, Spain*



*Medellin, Colombia*



*Dambovită, Romania*



*Chennai, India*

## Company Description

Nubiola is a world leading producer of Ultramarine and Inorganic pigments with more than 100 years of experience in the marketplace. Since July 7<sup>th</sup>, 2015, we are part of Ferro Corporation (NYSE: FOE). Our staff of 750 services the sale of pigments and corrosion inhibitors to over 85 countries.



*Nubiola USA- Norcross, Georgia*

## North America

Nubiola USA, based in Metro Atlanta Georgia, sits upon 8 acres of land that houses our administration, 55,000 square feet of warehouse space, dry pigment blending and an application laboratory.

## Production Facilities

We produce inorganic pigments at our facilities located in:

- Spain
- Colombia
- India
- Romania
- China (joint venture)

## Customer Service

Nubiola offers a nimble and flexible ability combined with a commitment to service excellence. We supply through a network of direct and indirect distributor sales channels. Our friendly, responsive and knowledgeable customer service and technical sales team provide support to the plastics, coatings, construction and cosmetic industries. Local capabilities include custom dry blending and the North American Technical Center.

We maintain 2-3 month local inventory, and provide responsive, fast, accurate and reliable feedback on lead times and shipments.

## R&D Capabilities

Nubiola has 5 application laboratories and a central R&D laboratory.

## Product Range

We manufacture and market a core range of specialty inorganic pigments. Our brands include:

### Ultramarine Pigments

- Nubicem
- Nubicoat
- Nubiperf
- Nubix

### Iron Oxide Pigments

- Nubifer

### Zinc Ferrite Pigments

- Nubifer K-Series

### Chrome Oxide Green Pigments

- Nubicrom

### Anticorrosive/ Rust Inhibitors

- Nubirox

### Bismuth Vanadate

- Nubivan

### Chromate Yellow & Molybdate Orange

### Complex Inorganic Pigments

We are also pleased to offer:

- **Organic Pigments**
- **Cadmium Pigments**
- **Metaflake Aluminum Pigments**

## Distribution

Nubiola USA now distributes in the Southeast for the following:

- SMI- Minerals/Extenders
- Metaflake- Aluminum
- New Riverside Ochre- Ochre